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The Golden Handoff How To

Here are the 4 steps of the Golden Handoff: You connect with a retiring agent to adopt their clients and become their Adopting Agent. Your retiring agent announces their retirement and makes it clear that their Adopting Agent will be taking over their business and client relationships.

Golden Handoff | Buy and Sell a Real Estate Agent's Business

"The Golden Handoff is the perfect resource for any real estate agent looking to grow their business efficiently and effectively or for those agents retiring or transitioning into something different that don't want to simply walk away from their years of hard work."

The Golden Handoff: How to Buy and Sell a Real Estate ...

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Nick Krautter is the author of The Golden Handoff: How to Buy and Sell a Real Estate Agent's Business which debuted number one on Amazon for mergers and acquisitions and won the NAREE award. His goal is to teach real estate agents how to grow their business and to help them later retire and benefit from their years of hard work.

The Golden Handoff: How to Buy and Sell and Agent's ...

The Golden Handoff has a simple and proven plan to exponentially grow your business by adopting hundreds of clients from agents when they retire. Do you Great client relationships are worth a fortune in the real estate business.

The Golden Handoff: How to Buy and Sell a Real Estate ...

The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. ©2015 Nick Krautter (P)2017 Nick Krautter. Read & Listen Switch back and forth between reading the Kindle book and listening to Audible audiobook. Add the ...

Amazon.com: The Golden Handoff: How to Buy and Sell a Real ...

Nick Krautter is the author of The Golden Handoff: How to Buy and Sell a Real Estate Agent's Business and a top Realtor since 2006 in the Portland, Oregon market. Nick is an avid golfer, writer, reader, talker, and still gets up early, excited about what each day holds. This Webinar is presented by the National Association of Realtors®

The Golden Handoff - Tips on Succession Planning - PMAR

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The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. Amazon Reviews Great Business Idea for all Realtors Real Estate Game Changer Amazing life changing advice. Brilliant and easy to implement advice every Realtor needs! The Golden Handoff is the new playbook for any brokerage

The Golden Handoff - The Golden Handoff

Whether you're a Retiring Agent or an Adopting Agent knowing how to calculate your future investments is crucial.

Golden Handoff | Calculator for Retiring & Adopting Agents

The Golden Handoff is the process of finding a great Adopting Agent who will take over the task of taking care of your clients and make sure you get the most benefit from all the work you've put ...

The Golden Handoff

That is a great question and for brand new real estate agents I would suggest you read The E-Myth Revisited and more importantly as you read The Golden Handoff you hopefully will understand Rule #1. You begin from Day One to set up your business with the end in mind - The Golden Handoff.

Amazon.com: Customer reviews: The Golden Handoff: How to ...

"The Golden Handoff identifies and lays out both a path that can help you learn from the success of others and accelerate the growth of your business. Nick Krautter does a brilliant job of explaining how he has successfully executed the Golden Handoff and how you can do the same."

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The Golden Handoff. December 15, 2015 9:23 pm. Show Notes Episode 32 Summary. Nick Krautter joins us today on the Wright Brothers Podcast to talk about his expertise in gaining referral business from retiring or relocating agents. Nick talks about his experience and strategies in depth in his book, The Golden Handoff, and on its accompanying ...

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The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. ©2015 Nick Krautter (P)2017 Nick Krautter What listeners say about The Golden Handoff: How to Buy and Sell a Real Estate Agent's Business

The Golden Handoff: How to Buy and Sell a Real Estate ...

Nick Krautter is the author of The Golden Handoff: How to Buy and Sell a Real Estate Agent's Business and a top Realtor since 2006 in the Portland, Oregon market. Nick is an avid golfer, writer, reader, talker, and still gets up early, excited about what each day holds.and entrepreneurs to improve their financial health.

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The Golden Handoff. 39 likes. The Golden Handoff is the Playbook for Brokerages and Real Estate Professionals who want to scale their business.

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The Golden Handoff shows you how to pick the right agent to adopt your clients and ensure you have income for years to come. Join author and successful realtor, Nick Krautter, for this informative webinar. It will be live in the Portsmouth, Meredith, North Conway and Wolfeboro offices.

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